



NEWS RELEASE

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LONDON, ON, IS HOME TO LATEST LINC SERVICE® NETWORK LOCALE

Modern Niagara Makes Another Move, Signs Fifth Franchise Agreement

PITTSBURGH – August 22, 2007 – For the second time in four months, Modern Niagara HVAC Services, Inc. has extended the Linc Service Network into a new territory.

Starting July 1, Modern Niagara obtained the franchise rights for bringing Linc Service® to customers in London, Ontario. Days later, the company purchased the London office of a large mechanical contractor, a move that will open up new opportunities for Modern Niagara to form strong partnerships with many industrial businesses in the area. Covering a vast territory, with an eastern border of Waterloo and a southern border of Windsor, Modern Niagara-London is the latest contractor to join the growing, 130⁺-member Linc Service Network spanning the United States, Canada and Bermuda. Linc Service® Contractors follow the disciplines of the Linc System® in delivering preventive maintenance – as well as heating, ventilation and air conditioning (HVAC) service and bundled energy solutions – to the commercial market.

London is the second new franchise agreement for Modern Niagara in a four-month span. After acquiring the Linc Service rights for the Halifax, Nova Scotia, area April 1, the company purchased an existing mechanical contractor there, re-naming it Atlantica HVAC Services.

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Now, with a total of five franchise locations – four in Ontario and one in Nova Scotia – Modern Niagara President Rick Bracken is anxious to capitalize on the tremendous opportunities that lay ahead for his company.

“This purchase further strengthens our position in Ontario, and there’s a lot of great work to be done in this area,” Bracken said. “Three years ago, we decided to grow our Linc Service business by adding six new franchises by 2008. We’re still on-track with that plan, except that it’s going to be a little bigger as we’ve expanded beyond Ontario.”

Bracken added that London’s size, as well as a large amount of potential business that’s tied to the automotive sector in nearby Detroit, drew Modern Niagara to the area. While continuing to expand in Halifax and the Maritime Provinces, he also plans to add satellite offices within some of his other franchise territories. Modern Niagara is a full-service, multi-discipline HVAC service and refrigeration contractor that joined the Modern Niagara Group of companies in 1995. As one of seven wholly owned subsidiaries, Modern Niagara provides a wide variety of HVAC and refrigeration system maintenance and installation for clients in the five regions of eastern Ontario.

“Watching Modern Niagara’s ongoing growth and expansion under Rick’s leadership is a fantastic experience for all of us at Linc,” said Linc Network, LLC President & CEO Scott Giacobbe. “Their commitment to the Linc System® and passion for bringing best-in-class service to their customers undoubtedly will bring them continued succeed in all of their new ventures.”

Linc Network, LLC, headquartered in Pittsburgh, Pa., and Atlanta, Ga., is the franchisor of the Linc System, a business format for operating a commercial heating, ventilation and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc’s Web site at www.lincservice.com. Linc Network, LLC, is part of The Linc Group (TLG), one of the nation’s most innovative providers of facility performance services to building owners and operators. TLG maintains its corporate office in Irvine, Calif. Collectively, TLG companies service more than 15,000 facilities in 42 states and select international markets through a professional workforce totaling more than 2,400 employees. For more information about TLG and its companies, visit www.thelincgroup.com.

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