



## NEWS RELEASE

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### **THE LINC GROUP BUYS JACKSON & BLANC'S IRWINDALE FRANCHISE**

*Acquisition Assimilates Current Linc Service® Contractor into Company-Owned Store*

**PITTSBURGH – July 3, 2007** – In a move that will strengthen the Linc Service® Network's presence in Southern California, The Linc Group (TLG) has purchased Jackson & Blanc's Linc® franchise in Irwindale.

A Linc Service Contractor since 1998, Jackson and Blanc has been serving the heating and air conditioning needs of its customers for more than 75 years. TLG's acquisition maintains the Linc Service Network's strong presence in the Los Angeles market by combining the Irwindale franchise with TLG's company-owned store (COS) in Irvine – Linc Mechanical – one of 21 locations in major metropolitan markets throughout the United States. The Linc Service Network is comprised of these 21 locations, plus more than 110 additional, independently owned franchises throughout the U.S., Canada and Bermuda.

Linc Service Contractors follow the disciplines of the Linc System®, a proprietary and proven system for delivering professional preventive maintenance, equipment retrofits, and energy efficiency to the commercial buildings market. TLG is the parent company of Linc Network, LLC – franchisor of the Linc System. With the company being part of the Linc Service Network for nearly 10 years, Jackson & Blanc-Irwindale General Manager Craig Wagner anticipates a smooth transition between the Irwindale and Irvine locations.

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## **TLG ACQUIRES JACKSON & BLANC'S IRWINDALE OFFICE – 2**

“Combining resources with our successful, southern neighbors represents an exciting chapter for Jackson & Blanc,” Wagner said. “We are well-versed with the Linc System, so the familiarity of joining forces with another member of the Network certainly will facilitate the changes in our operations. I believe we can achieve great things through this new alliance.”

As one of the world’s leading and largest contractor networks, the Linc Service Network is committed to consistently providing the same high level of service, no matter the location or type of customer. Only one in 100 contractors is qualified to become a member of this award-winning network. Currently, Linc Service Contractors hold 16,000 maintenance agreements for 26,000 facilities throughout North America, equal to one billion square feet of commercial building space.

“Seizing the opportunity to keep a valuable member of our Network under the Linc umbrella was very important to us,” said Scott Giacobbe, president and CEO of Linc Network, LLC. “We look forward to providing Jackson & Blanc-Irwindale’s customers with the same high-quality, professional service they have always received and come to expect. This hallmark will remain intact.”

### **About Jackson & Blanc**

As Southern California’s pre-eminent mechanical systems specialist, Jackson & Blanc provides innovative energy solutions for its industrial and commercial customers. The company specializes in retrofitting existing systems, preventive maintenance programs, and service & repair for HVAC and other mechanical systems. Jackson & Blanc’s customer list varies among commercial, industrial, and institutional markets. For more information, please visit [www.jacksonandblanc.com](http://www.jacksonandblanc.com).

### **About Linc Network, LLC**

Linc Network, LLC, headquartered in Pittsburgh, Pa., and Atlanta, Ga., is the franchisor of the Linc System, a business format for operating a commercial heating, ventilation and air conditioning (HVAC) service business. Founded in 1979, the Linc Service Network is comprised of more than 130 independent and company-owned franchises that provide energy solutions to commercial building owners worldwide. For more information about Linc Network, LLC, visit [www.lincservice.com](http://www.lincservice.com).

**About The Linc Group**

Headquartered in Irvine, California, The Linc Group (TLG) is one of the nation's most successful, single source providers of high-value facilities management and building system services. In its quest to optimize the overall performance of customers' facility infrastructure, the company offers premier on-site facility operations and management services, mobile HVAC preventative maintenance service programs, and bundled energy solutions and related renovation and retrofit projects. Structured from three established industry leaders, TLG unites the companies through a unique business methodology and technology framework that blends innovation, technology, collaboration, and quality. Collectively, TLG companies service more than 16,000 facilities in 45 states and in select international markets through a professional workforce totaling more than 3,000 employees. For more information about TLG and its companies, visit [www.thelincgroup.com](http://www.thelincgroup.com).

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