



## NEWS RELEASE

**Contacts:**

Steven Colaianni  
Creative Services Manager  
Linc Network, LLC  
501 Technology Drive, Ste. 3000  
Canonsburg, PA 15317  
Phone: 724.873.2953  
E-mail: [Steven.Colaianni@thelincgroup.com](mailto:Steven.Colaianni@thelincgroup.com)

Bill Maurer  
VP of Bundled Energy Solutions  
The Linc Group  
37695 Interchange Drive  
Farmington Hills, MI 48335  
Phone: 248.334.4444  
E-mail: [Bill.Maurer@thelincgroup.com](mailto:Bill.Maurer@thelincgroup.com)

### **WAYNESBORO SCHOOLS FIND WINNING SOLUTION WITH LINC SERVICE**

*Energy-Saving Project Will Upgrade Equipment, Reduce Operating Costs*

**RICHMOND, VA – April 27, 2009** – Linc Services is implementing a bundled energy solutions project that is projected to save Waynesboro Public Schools more than \$500,000 annually in utilities and operational costs.

The project will begin this spring and reduce energy consumption in eight buildings. The scope of work covers the installation of new boilers, air handlers, and unit vents, as well as upgraded lighting, controls, and HVAC systems. As a result of the work performed, the program is estimated to save nearly \$526,000 on annual utility, operational, and maintenance spending combined. **The facility improvements and operational savings are projected to save the Waynesboro Public Schools \$9.4 million during the life of the 15-year program.** Linc's program will also help Waynesboro Public Schools comply with State House Bill #1967.

"We are extremely excited to help Waynesboro Public Schools. The program will help neutralize the rising costs of running the district, and since this project pays for itself from the savings, there are no additional costs to the taxpayers," said Linc's Vice President of Bundled Energy Solutions Bill Maurer. "Our program eliminates a lot of the risks to Waynesboro Public Schools. It's a win-win for everyone!"

Linc's service professionals will be working on the following buildings: Waynesboro High School; Kate Collins Middle School; Berkley Elementary; Wenonah Elementary; Westwood Elementary; William Perry Elementary; Wayne Hills Elementary; and the school system's central office. The project is scheduled to be substantially completed by the beginning of the 2009-10 school year. The full-coverage contract includes a preventive maintenance program covering all HVAC equipment and controls, thus eliminating the need for Waynesboro staff to service the equipment themselves.

"We needed a strong maintenance program provided by a proven partner," said Waynesboro Schools Superintendent Dr. Robin Crowder. "We also needed a program that would produce cash flow on its own. Linc's bundled energy solutions project meets both of these needs, and we are very confident they will upgrade our buildings to make them more energy efficient."

Linc Services also plans to help Waynesboro Public Schools achieve certification from ENERGY STAR, a joint program of the U.S. Environmental Protection Agency and the U.S. Department of Energy that works to protect the environment through energy efficient products and practices. The ENERGY STAR program scores the energy performance of commercial and industrial facilities on a 1-100 scale, with those facilities achieving a score of 75 or higher being eligible for the ENERGY STAR distinction. Widely considered as the national symbol for energy efficiency in America, earning ENERGY STAR certification means that a building is among the top 25% of facilities in the country for energy performance.

"This program will dramatically improve the overall performance of Waynesboro Public School buildings," said Linc Network, LLC President & CEO Scott Giacobbe. "Utilizing best-in-class products and technology, Linc Services will work to make sure the buildings are operating at peak efficiency. Our green solutions are very environmentally friendly as well."

Based in Richmond, Linc Services, LLC is a member of the Linc Service® Network, a growing organization of mechanical contractors with more than 145 members across the United States, Canada, Bermuda, and Mexico. As a Linc Service® Contractor, Linc Services follows the disciplines of the Linc System® in delivering preventive maintenance – as well as heating, ventilation, and air conditioning (HVAC) service and bundled energy solutions – to the commercial market.

Bundled Energy Solutions (BES) refers to a comprehensive package of energy conservation services, provided by Linc, which maximizes facilities' energy efficiency while lowering their cost of operations.

Founded in 1979, the Linc Service Network provides energy solutions to commercial building owners worldwide. For more information, visit Linc's Web site at [www.lincservice.com](http://www.lincservice.com). Linc Network, LLC, is part of The Linc Group (TLG), one of the nation's most successful, single source providers of high-value facilities management and building system services. TLG maintains its corporate office in Irvine, Calif. Collectively, TLG companies service more than 20,000 facilities in 45 states and 15 international markets through a professional workforce totaling more than 4,100 employees. For more information about TLG and its companies, visit [www.thelincgroup.com](http://www.thelincgroup.com).

# # #